

ACTS & ATC 2017

TREASURY FORUM

20 SEPTEMBER | MARINA BAY SANDS

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AGENDA

08:00	Exhibition opens and registration
09:00	Opening address Damian GLENDINNING, ACTS President & Treasurer, Lenovo
09:10	Welcome address Neil PABARI, Head of Market Development, ASEAN, Thomson Reuters
09:20	Keynote address Piyush GUPTA, Group Chief Executive Officer, DBS Bank
09:40	Panel discussion: The future of treasury
<p>Following the keynote address, our panelists will discuss the outlook for treasury. Regionally, where will the competition between Hong Kong and Singapore for treasury supremacy lead? What can we expect on the KYC front. How will regulatory change affect treasurers?</p> <p>Panel</p> <ul style="list-style-type: none"> ▪ Matt CROCKETT, Director, Finance & Technology, Crown World Mobility ▪ J.P. Morgan Asset Management client (tbc) ▪ Raj MELVANI, Head of Market Development, Corporates APAC, Thomson Reuters ▪ Deutsche Bank ▪ Navinder DUGGAL, Goup Head of Cash Product Management, DBS Bank 	
10:45	Morning break
11:15	Debate: TMS vs XLS
<p>TMS vendors often say they are competing with Excel, not with each other. This session explores why treasurers remain so attached to XLS and so reluctant to implement TMS. The debate features real time audience interaction.</p> <p>Debating team</p> <ul style="list-style-type: none"> ▪ Damian GLENDINNING, Treasurer, Lenovo ▪ Christopher EMSLIE, Former Country Treasurer, ABB Singapore <p>Corporate case study</p> <ul style="list-style-type: none"> ▪ WAN Chun Shong, Group Treasurer, Tan Chong Motor Holdings Sdn Bhd <p>Panel</p> <ul style="list-style-type: none"> ▪ Damian GLENDINNING ▪ Christopher EMSLIE ▪ WAN Chun Shong 	
12:30	Lunch
14:00	What can treasurers expect from fintech?
<p>As the hype around fintech continues unabated, treasurers are wondering why they are not seeing the benefits. This panel will explore how treasurers can harness fintech, and showcase a current example of fintech helping treasurers right now.</p> <p>Presentation</p> <ul style="list-style-type: none"> ▪ Raof LATIF, DBS Bank <p>Panel</p> <ul style="list-style-type: none"> ▪ Raof LATIF, DBS Bank ▪ GOH Seng Ti, General Manager, Treasury & Accounting, Isuzu Motors Asia Limited ▪ Deutsche Bank ▪ Bolero 	

14:40	Whither KYC
<p>This is the third year that KYC has featured in the ACTS & ATC Forum. Treasurers are not seeing much progress – rather an increase in KYC complexity and delays. But KYC is progressing, and now is the time for treasurers to be proactive and reap the benefits of existing solutions. This panel includes a case study of successful use of a KYC platform.</p> <p>Case study</p> <ul style="list-style-type: none"> ▪ Michael SACK, Former Head, Treasury & Financing, Sivantos Group <p>Panel</p> <ul style="list-style-type: none"> ▪ Michael SACK ▪ Jeanette CHANG, Treasurer, IBM Asia Pacific ▪ Rana DATTA, Head of KYC & On-boarding, Clients & Consulting ASEAN, Thomson Reuters ▪ Subject expert (tbc) 	
15:30	Afternoon break
16:00	Debate: eDealing vs Phone
<p>eDealing for FX has been available to corporates for two decades, but many have not yet gone online, preferring telephone dealing. This session will explore the pro's and con's of each from the treasurer's perspective. The debate features real time audience interaction.</p> <p>Debating team</p> <ul style="list-style-type: none"> ▪ Edoardo SIRTORI, Group Vice President, Head of Treasury Asia, STMicroelectronics ▪ TAN Lee Thong, Group Finance Director, International SOS <p>Panel</p> <ul style="list-style-type: none"> ▪ Edoardo SIRTORI ▪ TAN Lee Thong ▪ Sundeep ARORA, Senior Treasury Analyst, WPP Asia Pacific ▪ FXall 	
16:40	What is going on with Asian regulations?
<p>After a decade of financial opening and easing exchange controls that have enabled treasurers to increasingly integrate Asian cash into global pools, the past year has seen many worrying reversals of the trend. We will use a new audience participation tool to gather the state of the market, and then our panel will explore the impacts of this change of direction for treasurers, what can be done to mitigate the risks, and whether this is a structural change of direction or just a course correction?</p> <p>Panel</p> <p>Treasurer (tbc) Treasurer (tbc) Subject expert (tbc)</p> <p>Fun quiz for all – Winner takes the mystery prize sponsored by DBS Bank</p>	
17:30	Forum closes

Registration opens 02 August



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REGISTRATION ENQUIRY

Melinda SHAW | Head of Events, ATC | atc@atc.asia | www.atc.asia

FORUM CHAIR



David BLAIR, Managing Director, Acarate

With more than 25 years of management and treasury experience in global companies, David Blair was formerly vice-president treasury at Huawei where he drove a treasury transformation for this fast-growing Chinese infocomm equipment supplier. Before that David was group treasurer of Nokia, where he built one of the most respected treasury organisations in the world. He has previous experience with ABB, PriceWaterhouse, and Cargill. David has extensive experience managing global and diverse treasury teams, as well as playing a leading role in e-commerce standard development and in professional associations. At Acarate Consulting he specialises in treasury and financial advice to corporates, banks and government.

SPEAKERS & PANELISTS



Christopher EMSLIE, Former Treasurer, Singapore, ABB

Chris has held various financial positions in South Africa since 1997 after having completed his articles at a small Audit and Accounting firm in Johannesburg. He has been involved in various companies in the financial sphere including Transport & Freight, Security and IT. He joined ABB in 2008 first as a SAP consultant for their ERP implementation, then as their Country Credit Manager and then finally as their first Country Treasurer looking after South Africa as well as Southern Africa with all their treasury concerns and establishing the first ABB treasury operation in Southern Africa. He has moved to Singapore with ABB to be there Country Treasurer looking after all Treasury functions for the business and assisting in the region. He holds a Bachelor Degree in Accounting Science with Honors from the University of South Africa.



Damian GLENDINNING, ACTS President & Treasurer, Lenovo

After 21 years with IBM, Mr. Glendinning joined Lenovo in 2005 as Group Treasurer, following the acquisition of IBM's personal computer business. He had spent four years as IBM's Asia/Pacific treasurer, in Singapore, and was their Director of Global Treasury Operations in New York. Mr. Glendinning is a fellow of the ACCA, and has a degree in French and Italian from Oxford University. He has been president of the Association of Corporate Treasurers (Singapore) since June 2010 – a position he also held from 1999 to 2003.



Edoardo SIRTORI, Group Vice President & Head of Treasury Asia, STMicroelectronics

Edoardo is based in Singapore. Prior to STMicroelectronics, Edoardo held positions in corporate banking, structured finance and treasury at Banca Commerciale Italiana (now Intesa Sanpaolo). He has a degree in Economics from Edinburgh University and a Master in Finance from the Cass Business School in London.



GOH Seng Ti, General Manager, Treasury & Accounting, Isuzu Motors Asia Limited

Seng Ti heads the Treasury & Accounting department in Isuzu Motors Asia Limited. He has 11 years of corporate and market experience spanning from the sell to buy sides and across MM, FI and FX.

Seng Ti holds a MBA from the Nanyang Business School and Executive Program in Finance from IMD, Lausanne. He serves on the Executive Committee for the ACTS.

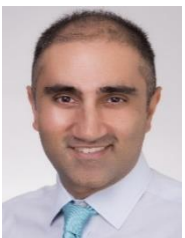


Matt CROCKETT, Director, Finance & Technology, Crown World Mobility

Matt leads a Global Business Services (GBS) team at Crown World Mobility which includes Shared Financial Services and Billing, Technology, Pre-sales Consulting and Implementation teams based in Hong Kong, the US, Czech Republic, France and Australia. With more than 15 years of success in developing and executing strategies that cultivate sound business relationships and drive growth, Matt is a hands-on, client-focused entrepreneurial professional.

He has significant experience in developing and launching business process outsourcing IT and finance solutions delivered by shared services teams, overseeing a client portfolio exceeding USD200m. Since moving to Hong Kong to join Crown in 2008, Matt's focus has been collaborating with large corporates to transform their global expatriate mobility function into best in class programs which deliver operational excellence and achieve significant savings by implementing innovative finance and technology solutions.

Matt has a BCom majoring in Management (Entrepreneurship) and a BA majoring in Philosophy from The University of Auckland, and was awarded the Senior Prizes in Management & Philosophy in 2003.



Neil PABARI, Head of Market Development, ASEAN, Thomson Reuters

Neil joined Thomson Reuters in 2011 and has had key roles within the firm across a number of core businesses, including electronic and online trading, wealth management, asset management and exchanges.

Neil began his career working as an FX trader in London before moving to Singapore in 2001 to work as a relationship manager in the private banking sector. In 2004 he co-

founded an online brokerage business and was its Chief Operating Officer until 2009 and in 2010 successfully exited the business. He has since founded, advised and invested in multiple start-up and early stage companies across various sectors including online trading, IT services, property development and leisure companies amongst others. Neil holds a BA and MA from Oxford University.



Raj MELVANI, Head of Market Development, Corporates APAC, Thomson Reuters

Raj is the Head of Market Development for Thomson Reuter's non-bank corporates business in Asia. Currently based in Singapore, Raj previously held various business development roles at Thomson Reuters in Hong Kong & Australia covering financial markets solutions & services to a wide number of global & regional banks, global Inter-Dealer Brokers (IDBs) & large corporates. His most

recent role was Asia

Business Development for FX workflow solutions. Prior to working at Thomson Reuters, Raj worked within the FICC business at a leading Australian investment bank. Raj holds an Engineering (Honours) & Science degree from a leading Australian university.



Rana DATTA, Head of KYC & On-boarding, Clients & Consulting ASEAN, Thomson Reuters

Rana is based in Singapore and is responsible for the APAC region for Thomson Reuters' KYC & On-boarding Solutions business, within Thomson Reuters's \$6bn global Finance & Risk division. He joined the firm in February 2016 and is responsible for all buy-side, sell-side and Corporate client engagements for our managed services offerings.

Rana joined Thomson Reuters after spending a majority of his career in banking, both on the retail and corporate banking sides. His experience spans transactional banking, trade and corporate banking. In his most recent role, as a relationship manager based in Singapore, he was responsible for several oil majors, commodity traders and mining companies in the ASEAN region. Having practical firsthand knowledge from a frontline role, coupled with experience in delivering on-boarding solutions internally, Rana brings a wealth of practical knowledge to the Thomson Reuters managed services team. Rana has an MBA from The University of Auckland and has a BComm from The University of Calcutta.



Sundeep ARORA, Senior Treasury Analyst, WPP Asia Pacific

In the last 13 years, Sundeep worked in finance and treasury teams of key MNCs in TMT and consulting services. He joined WPP in September 2013 as a part of their treasury team handling treasury activities for more than 100 companies in the Asia Pacific region. He works largely in cash pool setup and management, finance and funding arrangement for operating companies, setup FX and guarantee lines and arrange intercompany deposits and loans. Prior to joining WPP, he worked with

Adobe Systems and McKinsey & Co., where he was a part of their sales finance and FP&A teams. There his role included the setup of reporting and analytics systems, prepare financial plans and analysis for some of the APAC and global offices and provided data modelling and analytics support to key stakeholders in the company. Sundeep is a CIMA qualified accountant with a Graduate Diploma in computer programming and an undergraduate degree in Mathematical Statistics.



TAN Lee Thong, Group Finance Director, International SOS

Lee Thong is the Group Finance Director at International SOS, the world's leading medical and travel security risk services company. Joined in 2001, he now leads the group finance, tax & treasury management functions, with responsibilities including M&A and corporate fundings. Lee Thong is also leading the global finance team through a Finance Transformation with the rollout of an ERP system

and the migration to shared services. Lee Thong started his career with KPMG as an auditor, before venturing into the commercial world including a Singapore public listed conglomerate, an Indonesian privately owned conglomerate and a newly setup subsidiary of a Nasdaq listed Dot.com company. Lee Thong graduated from NTU with a Bachelor of Accountancy, and is a non-practising chartered accountant with ISCA.



WAN Chun Shong, Group Treasurer, Tan Chong Motor Holdings Sdn Bhd

Currently the Group Treasurer of Tan Chong Group - a Malaysian conglomerate in the automobile industry with over USD\$3 billion in revenue across Asia-Pacific - Mr. Wan has over 23 years' experience in Treasury and oversees all treasury funding & hedging activities as well as manages various risk exposures of the Group. Prior to joining the TC Group, Wan worked in FX & Derivatives sales for the Bank of Tokyo

Mitsubishi-UFJ, advising on hedging solutions to the Japanese corporate clients. He has also worked in Treasury for companies such as TwinWealth Group in Hong Kong & Elken Group in Malaysia.

Mr. Wan is currently a committee member of FMC by Bank Negara, and Treasurer and committee member for the Malaysian Association of Corporate Treasurers (MACT). He holds a Masters in Economics from the University of Missouri, a Bachelors in Mathematics from the University of Kansas, is a CTFP and senior member of the Finance & Treasury Association of Australia.

CORPORATE PROFILES



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The **Association of Corporate Treasurers (Singapore)**, or ACT(S) is a non-profit organization of individual memberships drawn from corporate treasuries and finance professionals involved in corporate treasury work. Members are typically in corporate organisations on the buy-side of the marketplace. Established in 1991 as The Treasurers' Club, the association has grown in numbers and spread. As Singapore has increasingly become a treasury hub, memberships now include treasury centre managers, regional corporate treasurers and other professionals whose treasury activities cover a wide geographical spread.

In recent years, ACTS began its branding to better engage with other players in the industry and to better collaborate with other similar organisations. ACTS has been actively establishing relationships with various institutions including educational, government and regulatory bodies. The success of ACT(S) is attributed to members' support in promoting the profession. ACT(S) has an elected Executive Committee to manage its operation and to embark on initiatives in furthering its aims. To join or simply to get to know us, please contact the Secretariat at the following: Email: admin@act.org.sg Website: www.act.org.sg



ATC is a free membership community that engages with aligned market participants in the corporate treasury and finance space in the Asia Pacific region and with growing interest from Europe, the United Kingdom and the Middle East. ATC works in close collaboration with regulators, treasury and financial markets associations and global expert partners. ATC is guided by a panel of Corporate Leaders with the aim to share a vision in pursuing innovation, best practice and compliance. ATC provides a communications platform in sharing knowledge, thought leadership and activities to enrich its community. www.atc.asia



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